

Helping Primary Care Physicians Stay Independent

Richard D. Adelman, MD



"The fact that ICC has helped us make more money is wonderful, but what really matters is that it helps me stay independent."

"Onboarding was a breeze, we were live after an hour of training and using it within a day. On average it now takes me 90 seconds to do a referral. I went from skeptical to AMEN!"

Sara Jones Referral Coordinator & Front Desk

Challenge

- On the phone all day, going back and forth between patients & referral partners and searching for progress notes
- A lot of printing and faxing
- Difficulty managing whether appointment happened or not and keeping the status documented

Practice Results

- 30% time savings for referral coordinator
- >50% decrease in time on the phone
- Now main focus is patients, not the phone
- No more shuffling and faxing paper
- Always know patient status
- Much easier for the patient
- Happier, more efficient employees

IPA Results

- Electronic communication & coordination capability helped IPA secure population health contracts
- Increased contracted rate with primary insurance partner